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**Contact:**

Akiko Takamura

215-701-6349

atakamura@japantechnologygroup.com

**PHILADELPHIA-BASED JAPANESE TECHNOLOGY LICENSING COMPANY  
TO SHOWCASE PHILADELPHIA BIOTECH COMPANIES' TECHNOLOGY NEEDS  
AT ONE OF THE LARGEST TECHNOLOGY TRADE SHOWS IN JAPAN**

**The Company Serves as a Link  
Between Philadelphia Biotech Companies and Untapped Japanese Innovations**

**PHILADELPHIA (September 22, 2004)** – Japan Technology Group (JTG) – a Philadelphia-based Japanese technology licensing firm – will showcase technology needs information for pharmaceutical/biotechnology/life science corporations in the Greater Philadelphia area who seek to obtain untapped innovations emerging from Japanese academic and research institutions as well as spinout companies at the Technology Licensing Fair in Tokyo, Japan from September 29 to October 1.

“Many pharmaceutical/biotechnology/life science companies in Philadelphia are actively seeking innovative technologies externally and are interested in Japanese innovations emerging from academic and research institutions, but they often do not have ways to access such resources in Japan,” said Taro Yaguchi, President of the Japan Technology Group. “This is how the Japan Technology Group has stepped up in the Greater Philadelphia area, a pharmaceutical and biotechnology mecca. JTG can help Philadelphia’s biotech companies search untapped, promising Japanese innovations.”

The Technology Licensing Fair was first held in 1997 by the Japan Patent Office to promote university-industry technology transfer – the transfer of research results from

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universities to the commercial marketplace for the public benefit. More than 195,000 people attended the showcase last year, which was held in nine cities in Japan, and more than 670 Japanese organizations exhibited their technology needs as well as seeds, patented technologies available for licensing. Japan Technology Group is the first and the only U.S.-based technology licensing company exhibiting a booth at the Fair.

“It is optimal time for the U.S. companies to reach Japanese innovations,” said Mr. Yaguchi, “Like the United States in 1980s, the Japanese government is now trying to stimulate the Japanese economy through the licensing of new inventions from universities to businesses that would, in turn, manufacture the resulting products in Japan. Very few technology licensing offices in Japan can correspond in English, but the Japan Technology Group has U.S. patent attorneys, Japanese attorneys and other intellectual property specialists with international business experiences, and the JTG can help all aspects of communications between North American companies and Japanese universities without the barriers of language, culture, physical distance or time differences.”

Philadelphia companies interested in Japanese technologies available from universities and university-based spinouts in Japan may send their needs information to the JTG. To efficiently collect a company's needs and distribute them to relevant individuals within Japanese academic and research institutions, the JTG has built an easy-to-use Web-based tool where a needs provider such as a large pharmaceutical company can post their information. Those wishing to do so should visit [www.japantechnologygroup.com](http://www.japantechnologygroup.com) or call toll-free at 1-866-JAPAN-IP (52726-47). Signing up is simple and free.

In addition to presenting Philadelphia corporations' technology needs to Japanese academic and research organizations at the Fair, the Japan Technology Group will also exhibit

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universities' innovations for U.S. universities who are seeking to license their inventions to Japanese corporations.

Universities and spinouts interested in presenting their untapped innovations to Japanese corporations attending the Fair, are also encouraged to forward seeds information to the JTG.

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**About the Japan Technology Group**

The Japan Technology Group is a global communications consulting company, focusing on trans-Pacific technology and intellectual property transfers, especially between Japan and North America. The Company was formed in the fall of 2003 in the University City Science Center in Philadelphia as an agent for U.S. companies seeking to transfer Japanese innovative technology into the U.S. market. To promote trans-Pacific technology transfer – the transfer of research results from universities to the commercial marketplace for the public benefit – the JTG attempts to facilitate U.S. companies' direct introduction of their needs to Japanese researchers, university technology licensing offices (TLOs) and university-based spinout companies. JTG attempts to serve as a link between North American companies and untapped promising Japanese innovations by assisting two parties communicate without the barriers of language, culture, physical distance and time differences. JTG and its affiliates also provide a one-stop solution for the strategic management of intellectual property rights, helping companies and universities locally and globally acquire and protect patents in Japan. More information about the Japan Technology Group can be found online at [www.japantechnologygroup.com](http://www.japantechnologygroup.com).

**About the Technology Licensing Fair in Japan**

The Technology Licensing Fair, originally called *Tokkyo Ryutsu Fair* in Japanese, was first held in 1997 to provide marketplace for patent owners and potential technology buyers, specifically for corporations, academic and research institutions, ventures and technology consultants. The Japan Patent Office and the Bureaus of Economy, Trade and Industry in each region sponsor the event, and it has become one of the largest trade shows in Japan promoting technology transfer between business cultures and research universities. The Fair will be held in eight major cities in Japan this year, including Fukushima, Hiroshima, Kobe, Kita Kyushu, Nagoya, Okinawa, Sapporo and Tokyo (alphabetical), beginning September 29 and ending December 2, 2004.